

Matthew Desfosses

Managing Director

Matt Desfosses is a Managing Director with Guy Carpenter & Company, LLC and leads The Smith Group operation which focuses on the Group Disability and Life markets. Matt provides thought leadership to clients related to those industries as well as managing some of our client-specific relationships. An actuary by trade, Matt is well versed in all aspects of the business, from Sales and Underwriting to Reserve Valuation. Matt has also recently developed industry-leading expertise in the Paid Family and Medical leave products.

Matt has over 20 years of experience in Life and Health Insurance. Before joining Guy Carpenter, Matt has been at The Hartford, Anthem, and Sun Life Financial. His expertise includes product development, pricing, corporate valuations, and underwriting.

He is active in the industry and frequently speaks at industry events and volunteers on various SOA project teams.

Matt is an Associate of the Society of Actuaries and a Member of the American Academy of Actuaries. He holds a BS degree in Applied Actuarial Mathematics from Bryant University.